From: Sanford Riggs
To: Daniel Cohen
Cc: Anton Benbalit
Subject: Re: Santa Barbara Housing Authority X Santa Maria PD - Flock Legal Question
Date: Monday, March 14, 2022 10:16:29 AM

*** EXTERNAL EMAIL: Please use caution when opening links or attachments.***

Agree. The Lompoc PD was a side conversation.

Sent from my iPhone

> On Mar 14, 2022, at 10:12 AM, Daniel Cohen <dcohen@cityofsantamaria.org> wrote:
>
> To be clear, one contract for all Santa Maria locations works for us. I don't think having Lompoc etc on our contract will work.
>
> Dan
>
> *Dan Cohen, Division Commander*
> *Santa Maria Police Department*
> *(805) 928-3781 X-1234*
>
> **From:** Sanford Riggs <sanfordriggs@HASBARCO.ORG>
> **Sent:** Thursday, March 10, 2022 5:26 PM
> **To:** Daniel Cohen <dcohen@cityofsantamaria.org>; Anton Benbalit <anton.benbalit@flocksafety.com>
> **Subject:** RE: Santa Barbara Housing Authority X Santa Maria PD - Flock Legal Question
>
> *** EXTERNAL EMAIL: Please use caution when opening links or attachments.***
> One contract for all locations is great. This is excellent.
> Thank You.
> Sanford Riggs
>
> **From:** Daniel Cohen <dcohen@cityofsantamaria.org>
> **Sent:** Thursday, March 10, 2022 5:09 PM
> **To:** Anton Benbalit <anton.benbalit@flocksafety.com>; Sanford Riggs <sanfordriggs@HASBARCO.ORG>
> **Subject:** RE: Santa Barbara Housing Authority X Santa Maria PD - Flock Legal Question
>
> All –
>
> I have been working with our City Attorney's Office on a drafting up a new

agreement. It looks promising so far. Our plan is to sign a new agreement to extend the extra patrol services we have been providing to the HA, and add a new section to cover LPR cameras. Once the camera locations are solidified, Anton, I think you have been working with S. Best, you can draw up a Flock contract with the City. Yes, we would prefer ONE contract for all six locations. We will then bill the HA for the costs. That's the plan so far. Sanford, does that work for you?

Thank you,

Dan

Dan Cohen, Division Commander
Santa Maria Police Department
(805) 928-3781 X-1234

From: Anton Benbalit <anton.benbalit@flocksafety.com>
Sent: Thursday, March 10, 2022 4:55 PM
To: Sanford Riggs <sanfordriggs@hasbarco.org>; Daniel Cohen <dcohen@cityofsantamaria.org>
Subject: Re: Santa Barbara Housing Authority X Santa Maria PD - Flock Legal Question

*** EXTERNAL EMAIL: Please use caution when opening links or attachments.***

Sanford,

I hope that your day is going well. We just met with Lompoc PD and they are considering getting some cameras - sounds like SB Housing Authority has some properties there as well.

I'm reaching out because I heard from my legal team and it sounds like the best route to do this is have the HA pay for the cameras and route the contract to the PD. Cmdr Cohen had expressed that it would be easier if all the properties were on one agreement, so if it's ok with you, I will combine the six properties into one, and get that sent over to Santa Maria PD for review. You should have gotten a breakdown of every individual location, their cost per location, and the total in a separate email yesterday.

If you are good with this - please let me know and I will get the ball rolling. You can reach me via email or directly on my cell at (206) 432-1524.

Talk to you soon.
- Anton

On Wed, Mar 9, 2022 at 11:32 AM Anton Benbalit <anton.benbalit@flocksafety.com> wrote:

> Hey there,

I am reaching out today because I am trying to figure out the best way to get this agreement moved forward. I've been working with the Santa Barbara Housing Authority to get them some cameras for a few of their properties. They do not want to be responsible for the contract due to privacy concerns with residents in the communities and would like to donate the money to the PD as well as give them access. What is the best way for us to set this up contractually?

Sanford - I think I covered everything from our conversation yesterday, but please let me know if I am missing anything here.

Thank you in advance.
- Anton

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Anton Benbalit

Territory Sales Manager

206.432.1524 | anton.benbalit@flocksafety.com

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Anton Benbalit

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